

APICS Certified Supply Chain Professional (CSCP)



Emerge as a Supply Chain Leader with an APICS CSCP Certification!

Agenda

- About APICS
- Benefits of Membership
- APICS CSCP Certification Program
- APICS CSCP Learning System Instructor-led Course
- Testimonials/Industry Acceptance for CSCP
- Company & Employee Benefits from CSCP
- Additional Resources & Contacts

About APICS

The Association for Operations Management

APICS The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, serving more than 38,000 members globally.

APICS education and certification programs are recognized worldwide as the standard of professional competence in production and inventory management, operations management, and supply chain management.

APICS Mission

APICS builds knowledge and skills in operations management professionals to enhance and validate abilities and accelerate careers.

APICS helps its members and their organizations successfully compete and build a stronger global economy.

APICS Locations Worldwide

Central and South America

- Argentina
- Brazil
- Costa Rica
- Dominican Republic

Asia-Pacific

- Australia
- China
- India
- Indonesia
- Korea
- Malaysia
- New Zealand
- Singapore
- Taiwan
- Thailand

North America

- USA
- Mexico
- Canada

Europe, Middle East & Africa

- Austria
- Belgium
- Bulgaria
- Denmark
- Egypt
- France
- Germany
- Ireland
- Italy
- Jordan
- Lebanon
- The Netherlands
- Poland
- Portugal
- South Africa
- Spain
- Sweden
- Switzerland
- Tunisia
- Turkey
- United Kingdom

Partial APICS Client List

- American Express
- Avon
- BASF
- Becton, Dickinson & Company
- Boeing
- Bristol-Myers Squibb
- Caterpillar
- Clorox
- Dow Chemical
- Dow Corning
- DuPont
- ExxonMobil
- Gulfstream
- Wyeth Pharmaceuticals
- IBM
- Intel
- Jockey International
- Johnson & Johnson
- Microsoft
- Motorola
- Nestlé
- PepsiCo
- Pfizer
- SC Johnson
- Unilever
- United States Army
- Volkswagen

APICS Membership

- The APICS membership community worldwide
 - over 240 local chapters and 50 International affiliates
 - supports approximately 38,000 members
 - 20,000 manufacturing and service industry companies.
- By joining APICS, professionals keep up to date on industry best practices, new technologies, and proven techniques.

Benefits of APICS Membership

- **APICS Magazine:** features innovative ideas and real-world strategies on operations management and supply chain
- **APICS Dictionary:** the standard terms and definitions used in operations management field
- **The APICS Operations Management Body of Knowledge (OMBOK) Framework:** defines the scope of the operations management field
- **Membership in your local chapter or APICS International Associate where available:** an invaluable connection to other professionals in your area
- **APICS Learning Communities:** an online forum where members can share ideas, develop best practices, and find solutions to everyday challenges in operations management
- **APICS Career Center:** the online career destination for operations management professionals
- **Member savings** on courseware and certification exams

More membership information at apics.org/join.

APICS Certification Programs

APICS' world-renowned certification programs provide operations management professionals with relevant, essential education and equips them for today's fast-changing marketplace.

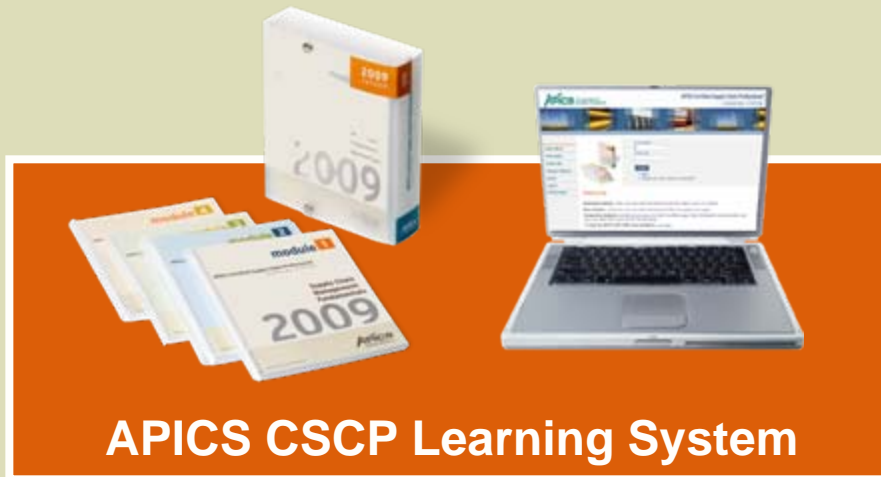
APICS offers two certification programs

- **APICS CPIM (Certified in Production and Inventory Management):** an in-depth understanding of internal operations
- **APICS CSCP (Certified Supply Chain Professional):** a broad view of your company's entire global supply chain

What is the APICS CSCP

- The only certification that encompasses the entire global supply chain.
- Covers a breadth of topics -- globalization, logistics, supplier and customer relationship management, IT enablement, logistics.
- Provides a thorough understanding of supply chain so employees can identify opportunities for improvement within your company.
- Sets the standard for supply chain certification -- administered in 30 countries and accepted by leading companies worldwide.

The APICS CSCP Program



- Certification exam preparation & professional development training program
- Combines 4 print module with interactive online tools to provide customized learning experience
- Organizes 150 references into 800 pages of content
- 40 – 80 hour investment

- Offered 3 times/year
- Eligibility requirements
- Exam content manual available

For more information, visit apics.org/cscp

APICS CSCP Exam Eligibility Requirements

- CPIM, CFPIM, CIRM, or C.P.M. designation plus two years of related business experience

OR

- Bachelor's degree or international equivalent plus two years of related business experience

OR

- Five years of related business experience

Refer to apics.org/cscp for additional definition of “related experience” & application/registration dates

APICS CSCP Learning System

Course materials

Print Modules

Four modules with 800+ pages:

1. Supply Chain Management Fundamentals
2. Building Competitive Operations, Planning, and Logistics
3. Managing Customer and Supplier Relationships
4. Using Information Technology to Enable Supply Chain Management



Online Activities

Access educational support activities at learnCSCP.com

- Pre-test
- Module-specific tests
- Post-test
- Online progress report
- eFlashcards
- Online glossary
- Information center

APICS CSCP – 4 Modules

MODULE 1

Supply Chain Management Fundamentals

- Explore how successful supply chain management adds value to your organization
- Understand the supply chain management processes

MODULE 2

Building Competitive Operations, Planning, and Logistics

- Understand natural dynamics within the supply chain to optimize performance and increase profitability
- Assess the value of demands and reduce complexity in demand planning

MODULE 3

Managing Customer and Supplier Relationships

- Effectively use customer data to improve service performance and increase value to suppliers and customers
- Understand the strategic importance of purchasing and supplier relationships

MODULE 4

Using Information Technology to Enable Supply Chain Management

- Understand the role of data and information technology in support of the supply chain
- Learn how technology-enabled supply chains contribute to business strategies and operating plans

For a free demo of the APICS CSCP Learning System, visit apics.org/cscp

APICS CSCP Certification Exam

- Four hour duration
- 175 multiple choice questions/150 scored
- Required eligibility and registration application
- Certificate and credentials provided upon successful completion of the certification exam
- The CSCP designation has a five-year maintenance requirement
- Refer to apics.org/cscp for details

Benefits of the APICS CSCP

- Attain knowledge to effectively manage global supply chain activities.
- Master concepts that create consistency and foster collaboration through best practices, common terminology, and corporate-wide communication.
- Increase professional value and efficiency of the workplace environment
- Gain proven learning and organizational skills to strategically streamline operations and drive profits.

APICS CSCP Instructor-led Course Benefits

- Offered through your local APICS Chapter
- Face-to-face instruction by APICS-qualified instructors
- Uses the APICS CSCP Learning System print and online components
- Networking opportunities with peers from a variety of industries
- Convenient hours and a paced course for busy professionals
- Set schedule to keep participants on track
- Group reports optional to track participant progress

What people are saying...

“The APICS body of knowledge helped empower our employees to make strategic decisions that support the company’s overall success, increasing on-time delivery by nearly 50 percent.”

Kristie Huntress, Global Business Process Manager, Dow Corning

“The APICS CSCP program is very useful in designing, introducing, and implementing cost reduction programs during these times of economic downturn. By looking beyond just the costs related to procurement and reviewing all real costs within the total supply chain, I’ve gained tremendous insights that often resulted in impressive opportunities to reduce various costs in the entire supply chain.”

*John van Veen, CSCP
Procurement Consultant, Benefit Value by Procurement*

“The APICS CSCP Learning System is the best self-directed course I have taken. It was comprehensive and well designed. The many practice questions allow you to take the practice tests multiple times and thoroughly understand global supply chain management concepts.”

*Gary Gammell, CSCP
Demand Manager, Tellabs*

APICS CSCP Industry Acceptance

- Growing number of employers prefer candidates with APICS CSCP certification
 - Amgen, Boeing, Boston Scientific, Bristol-Myers Squibb, Cisco Systems, DuPont, General Motors, Johnson & Johnson, Robert Bosch, Tyco, ViaSat
- More than 10,000 APICS CSCP Learning Systems sold
- More than 7,500 individuals sat for APICS CSCP exam
- More than 5,400 APICS CSCP designations earned

Benefits to Corporation

- Create a common understanding, vocabulary, processes, and frameworks within their entity to address their supply chain challenges and opportunities
- Boost productivity, collaboration, and innovation
- Design successful supply chain strategies using global standards and common terminology
- Effectively manage supplier and customer relationships
- Enhance logistics, technology, and data integration to improve performance
- Increase customer satisfaction and bottom-line results
- Collaboration and a consistent foundation (enables intra-departmental movement)

Value received by Corporate Teams

Corporations desire to create a common understanding, vocabulary, processes, and frameworks within their entity to address their supply chain challenges and opportunities.

Employees learn how to:

- Design successful supply chain strategies using global standards and common terminology
- Effectively manage supplier and customer relationships
- Recognize how logistics, technology, and data can improve performance
- Increase customer satisfaction and bottom-line results

Benefits to Employee

- Competencies to manage complex worldwide supply chain activities involving suppliers, plants, distributors and customers in a global environment
- Proven knowledge and organizational skills to strategically streamline operations
- Positively affect lead times, inventory, and bottom-line profitability
- Ability to interact with existing resources and your ERP system to increase the efficiency of the workplace environment
- Skills to create consistency and foster collaboration through best practices, common terminology, and corporate-wide communication
- Achieve greater confidence and industry recognition
- Earn 30 – 50 CPIM certification maintenance points

More Information

APICS main website:

apics.org

APICS CSCP program:

apics.org/cscp

APICS Membership:

apics.org/membership

Central MN Chapter:

apicscmn.org

CEMN Chapter contacts:

apicscmn.org/board

CEMN Chapter calendar:

apicscmn.org/calendar