

Introducing the New APICS Global Sourcing Workshop Series

Global sourcing offers the greatest opportunity for cutting sourcing costs. While the value proposition for global sourcing has never been stronger, many businesses still don't know how and where to start.

To help companies determine their needs and underlying problems APICS is introducing the new [Global Sourcing Workshop Series](#). This workshop is tailored for participants to understand the key issues and complexities of sourcing activities in the international environment. The workshop highlights the various opportunities where companies can leverage international capital to enhance their competitive strength.

There are four workshops and one stand-alone Executive Overview in the series:

Introduction: Gain information on the advantages and disadvantages of global sourcing. Discover how to select logistics partners, address supplier qualifications, and determine supply chain stability.

Global Suppliers: Learn how to locate and research international suppliers and evaluate potential markets in other countries.

Cultural Relationships: Recognize the challenges presented by global supply chains. Learn how to maintain productive international supplier communications.

Logistics Requirements: Discover how to construct a global logistics strategy. Find out how to apply contract terminology, navigate paperwork compliance requirements and manage cash flow.

Bring global sourcing world-class practices and thinking to your organization by joining our *Global Sourcing Workshop Series*. The new Global Workshop Series is Available only through your Central MN APICS Chapter. We have not set our workshop rate at this time, but APICS has suggested minimum pricing (instruction plus materials) for public workshops to be \$525/Members and \$675/Non members, just to give you an idea of the cost. We'd like to know if any of our members are interested in this workshop, so please contact Dave Gerhardson, VP of Education, at VPEducation@apicscmn.org for more information.