



Central Minnesota Chapter - P. O. Box 457, St. Cloud, MN 56302 December, 2007
Visit us at: www.cemnapics.org

December Professional Development Meeting

Tuesday, December 4th 2007

Improving Your Human Capital: More Effective Development of Supervisory Staff

This session will demonstrate strategies and resources that have been taught to more than 6,000 supervisors, managers & business owners and that are currently used to improve supervisory & management skills, particularly for newer supervisors. Participants will benefit from a greater understanding of current applied research and techniques that are quick, effective and easy to use.

Session participants will receive information about, and review examples of:

- 1) Brief Research Overview: Effective organizations & effective leaders
- 2) Da Basics: Teaching Supervision 101 to your new supervisors
- 3) How to supervise different types of employees
- 4) Ideas for supervising underperforming & difficult employees
- 5) Techniques to get employees "on the same page"
- 6) Waaaaay better performance reviews

Session participants will review the above topics during a lecture presentation with an ongoing question & answer format. Actual case will be presented with an emphasis on the leader's leadership role in the management and reduction of conflict with difficult & resistant employees. Examples of all research results, assessment tools & management strategies will be handed out to participants.

Our presenter, Dr. Bruce H. Miles, is the owner & CEO of the Big River Consulting Group, LLC. For five years, he was an Assistant Professor at St. Cloud State University & taught Graduate coursework in the areas of leadership, planning, finance & personnel. He is a national-level presenter and trainer in the areas of strategic planning, organizational improvement, organizational conflict, & difficult employees.

Bruce has worked as a consultant for the past twenty four years and works with more than 6,000 participants each year in the areas of:

- Strategic planning
- Data collection & analysis
- Leadership training
- Resistant employees
- Organizational effectiveness
- Data-based decision-making
- Personnel issues & decisions
- Difficult people
- Sales/Management Training
- Followership Training
- Firing/Hiring
- Workplace climate issues

Location:

Michael's Restaurant
510 S Highway 10
St. Cloud MN 56304
Phone: 320-252-7100

Schedule:

Registration	5:15
Dinner Begins	5:30
Speaker	7:00

Menu:

Choice of:
BBQ Ribs
Deep Fried Shrimp
Chicken Kiev

Cost:

Members and non-members - \$25.00 -- Students - \$10.00

Please make reservations by noon Thursday November 29, 2007 to Doris Illies at WACOSA. Phone 320-309-0917
Fax 320-259-4679 or email dillies@wacosa.org

APICS is responsible for all meal reservations, including no-shows. Cancellations and no-shows received after November 30, 2007 will be billed.

Officer's Corner

By Andrew Pung, Acting President

APICS CSCP: Is it right for you?

The following was taken from the apics.org website: <http://www.apics.org/Certification/CSCP/default.htm>

Earning an APICS certification can take you from a qualified candidate to a sought-after expert. Around the world, APICS certification designees are recognized, promoted, hired, and paid more.

Especially in today's growing and changing supply chain management field, to maintain your competitive edge, you must continuously increase your knowledge, skills, and expertise. Stay competitive with the APICS Certified Supply Chain Professional certification.

What is the APICS CSCP?

The APICS CSCP brings your company's entire value chain into perspective. By giving you a truly end-to-end view of the supply chain, you become the expert, not just within your organization's walls—you become the global expert.

From manufacturing to service, in business and consumer markets, the increasingly important role of effective supply chain management affects all organizations. Customer expectations are high—with the APICS CSCP, you can ensure that your company not only meets, but exceeds them.

Join the APICS CSCP Update list—receive the latest information as it becomes available. Check out <http://www.apics.org/Certification/CSCP/getactive/>.

Who are APICS CSCP Designees?

- Professionals seeking in-depth knowledge and understanding of their entire supply chain.
- Employees hoping to boost productivity and collaboration.
- Innovators promoting global supply chain management.
- Managers working to affect lead time, inventory, productivity, and the bottom line.
- Hard workers trying to move forward in their careers.

Earning your APICS CSCP brings you to the forefront of a constantly changing field.

To help prepare you for the APICS CSCP exam, APICS has developed the APICS CSCP Learning System. The APICS CSCP Learning System is a comprehensive professional development and exam preparation tool. Check out <http://www.apics.org/Certification/CSCP/cscpprepare.htm>.

The APICS CSCP Learning System!

It can be implemented in two learning formats: self-directed and instructor-led. This enables you to choose the most effective learning style for you.

Self-directed Learning Option — prepare for the APICS CSCP exam at your own pace by using a combination of print and online resources.



Instructor-led Learning Option — get the one-on-one attention and intensity of instructor-lead APICS CSCP course. These courses are taught in communities across the United States and around the world. Check out our website @ www.cemnapics.org on the "Certified Supply Chain Professional" page for info on the CSCP class at Alexandria Technical College beginning in February, 2008.

Corporate or Group Learning Option — see organization-wide benefits and increased supply chain competency from the APICS CSCP program.

Try out a demo of the learning system. Just check out <http://www.learnscsp.com/cscp/demosurvey.html> to sign up for a system demo.

For additional information on the CSCP designation, the learning system, the exam, or any other CSCP related questions please contact Andrew Pung directly @ apung@mmm.com.

CEMN Chapter Receives Platinum Status!



The Central Minnesota Chapter has qualified for the Platinum Chapter Benchmarking and Reporting (C-BAR) award level. This award demonstrates our chapter's dedication to providing exemplary member services and professional development opportunities to APICS members and customers.

Going Paperless by Jan 1st 2008

As we transition to a paperless system, we will be asking for your e-mail addressees and updated contact info to ensure our electronic database is accurate. If you currently receive a paper newsletter, or if you're not on our electronic mailing list, or if your contact info has changed, please send your name, member status, APICS ID # (if a member), company, e-mail address, home or work address, and phone # to Dave Gerhardson mailto:David_Gerhardson@newflyer.com.

Company Coordinators

Company Coordinators serve as the liaison between their company and the APICS Chapter Board of Directors. They are the source of APICS information about the chapter's educational offerings for their co-workers, and provide feedback to the chapter about the educational needs of their company's management. This is a crucial link between our chapter and the companies we serve.

3 M Alexandria Abrasives
DeZurik Water Controls
Gold'n N Plump
Hunt Technology
New Flyer
Redball LLC
Suttle Appartus
The Antioch Company
Trivirix
RT Enterprises
Malco Tools

Andrew Pung
Sandy Machula
Darrell Watercott
Barb Hammer
David Gerhardson
Kim Benson
Sharon Haley
Deb Eisenshenk
Craig Kissinger
Marjorie Latour
Val Peterson

Welcome to these new APICS Members:

Mark Bashans	3M
Timothy Packard	DCI Incorporated
Arvid Kotanen	Confederation College

Thinking about joining APICS?

APICS members can take advantage of discounts on exam fees, seminar and certification class fees, APICS bookstore items, certification self study materials, and more. As an APICS member you get a free subscription to the APICS magazine and access to the career center where you can search hundreds of career opportunities. There are many additional benefits; to find out more, check out the membership portion of APICS.org via the following website → <https://www.apics.org/Membership> or Contact your local CEMN VP-Membership Scott McLaughlin (see contact info in the board member section) to find out how you can become a member.

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P. O. Box 457
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CEMN Educational Calendar

CSCP Certification Review Class

Spring course offering:

Certified Supply Chain Professional
Tuesdays (13 sessions – 5-8 pm)
Dates - Feb 5th – April 29th, 2008
Instructor – Andrew Pung (apung@mmm.com)
Location - Alexandria Technical College –
Customized Training Center

For more information:

<http://www.cemnapics.org/> (CSCP page)
<http://web.alextech.edu/web/Default2.aspx?pid=425>

CPIM Certification Review Class - Detailed Scheduling & Planning

Certified Production & Inventory Management
Thursdays (10 sessions – 6-9 pm)
Dates – Jan 10th – March 13th
Instructor – TBD
Location - New Flyer
6200 Glenn Carlson Dr. St. Cloud, MN 56301.

For more information:

www.cemnapics.org (“APICS Classes” page)
Contact Dave Gerhardson VP-Education

Central Minnesota APICS Board of Directors

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Position Open
(Acting President Andrew Pung)

President-Elect

Position Open

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Region 5 Liaison

Scott Imhoff

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VP of Education

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